OUR MISSION
To improve the quality of life in greater Cleveland through neighborhood revitalization, affordable housing and integrated social services.
We are proud to present the Famicos Foundation Annual Report for the memorable year of 2020. We have presented revenue, expenses, supporters, and donors from both 2019 and 2020 in this report.

Famicos Foundation was born out of crisis. Fifty years later, amid a different kind of crisis, we proved again our capacity to quickly pivot and adapt our programs and services to serve those most in need: where, when, and how they needed help. Our staff went above and beyond, serving on the frontlines of this pandemic, delivering food, toiletries, masks, cleaning supplies, school supplies, emergency housing repairs, even learning pods for school children needing to adapt to a virtual learning environment. We supported small businesses in our neighborhoods, which were all impacted by the pandemic crisis. We housed 30 families in newly constructed lease-to-purchase homes in Glenville. We launched extensive civic engagement campaigns around the 2020 Census and the 2020 Presidential Election. We found ways to offer our “regular” programming like tax return preparation, legal records expungement, financial coaching, and literacy programs, in a virtual format.

We were overwhelmed and humbled by the incredible generosity of our donors and supporters during this crisis. Despite not having an Annual Fundraiser in 2020, we secured a record number of grants, several of which were multi-year grants. We also received some large donations from long-time friends and supporters of Famicos Foundation. Fifty years ago, our formidable foundress Sr Henrietta Gorris boldly asked supporters for $1 million. She didn’t get it then, but an anonymous donor told us earlier this year, “It took me a while, but here’s the million Sister asked for.” We are awed and grateful for this special legacy gift which will be added to the Foundation’s endowment and continue to support Famicos for years to come. With the support of our amazing donors and partners, we look forward to a strong and resilient future for Famicos Foundation and a time to realize the dream of equity for all.

Laura Junglas  
Board President

John O. Anoliefo  
Executive Director
EQUITY & ACCOUNTABILITY

Famicos Foundation has always placed racial equity and diversity at the forefront of our service. We are a Black-led organization serving Black communities. We have worked with partners NeighborWorks America and Cleveland Neighborhood Progress to ingrain diversity training, conversations, and principles into our organization’s practices. The murder of George Floyd in Spring 2020 was a stark reminder to all of us of the importance of this work. As social justice demonstrations took place around the world, Famicos released a statement acknowledging our own complicity in the perpetuation of systemic oppression and injustice in Cleveland. Famicos pledged to re-evaluate our current practices and recommitted ourselves once more to racial equity and social justice.

The racial diversity figures and practices of Famicos Foundation for 2020 are presented below, not as an industry standard, but as a public calling of this organization and its sister community development organizations throughout Cleveland to a real and lasting accountability.

FAMICOS VENDORS & CONTRACTORS

One-third of the vendors & contractors Famicos hires are minority-owned.

FAMICOS STAFF COMPOSITION IS 95% RACIAL OR ETHNIC MINORITY.

95%

EXECUTIVE STAFF

The racial/ethnic make up of Famicos Executive staff is 90% minority and 70% female.
SOCIAL SERVICES

Famicos has the same mission today that it held fifty years ago: provide food, clothing, and shelter for those who need it most. During the pandemic, we doubled the number of food pantries we offered. We gave away masks and toiletries along with bags of food. We gave away turkeys and grocery cards at the holidays. We made sure kids had school supplies and a safe place to learn when schools were closed. We made sure neighborhood kids had toys at Christmas and coats and hats for the winter. We made sure our chronically homeless neighbors moving into our supportive housing had the dignity of clean bed sheets and towels. In addition to these short-term reliefs, we also worked for lasting change in our neighborhoods. With 2020 being an election year, we made sure folks were registered to vote and could get to the polls. We even took to the streets armed with ice cream to show residents how to complete the US Census on their phones. Famicos doesn’t just talk social justice; we do social justice. Every day.

Famicos fed 10,000 families in 2020, through our food pantries, home deliveries, and community gardens.

Famicos gave 6,000 kids school supplies in 2020. Our learning pods helped 25 kids do their online schooling in a safe place.

700
COMPLETED THE CENSUS

60
REGISTERED TO VOTE
HUMAN SERVICES

In addition to our Social Services, which help hundreds of residents at a time, Famicos also offers more customized help for people on an individual level through our Human Services. Concentrating on financial and physical wellness, our Human Service programs are always free to the client. We’re breaking the chains of generational poverty by: preparing tax returns and maximizing refunds for hard-working families, sealing old criminal records and closing out outstanding warrants so clients can get better jobs, and by offering financial literacy education and homeownership counseling so families can own their homes and reduce debt. Glenville and Hough are historic neighborhoods with historic homes. Famicos repairs aging houses so that seniors and disabled persons can remain independent and safe in their own homes. We also partner with the City of Cleveland to create a Lead-Safe Cleveland, so children can remain in older homes without the threat of lead poisoning.

In 2020, Famicos served low-income people in Cuyahoga County with these services, for free:

1,338
Tax returns prepared

130
Financial education sessions

158
Criminal records sealed

58
Arrest warrants vacated

55
Homes made safe for senior citizens

“My life is going to change due to the expungement. Now I can achieve all the goals I have, without anything stopping me.”

Ms. M, now working toward her nursing license and a fulfilling new career.
Famicos is grateful to our many sponsors and donors who gave to our COVID relief efforts. In particular, with CARES Act funding through the City of Cleveland and grants from the Cleveland Foundation’s Rapid Response Fund, Famicos was able to deliver food, toiletries, and disinfectants to senior citizens, disabled and immuno-compromised persons throughout Cleveland. During the pandemic lockdowns, Famicos doubled our regular monthly food distributions and re-purposed our bus to make home deliveries to those at highest risk for the virus. Through our partnerships and vendors, Famicos was able to find sanitizers, disinfectants, and masks when they could not be found in stores, and deliver them to the people who needed them most. We helped our vulnerable population shelter-in-place and remain safe. We never stopped our other services and we pivoted our programs to virtual platforms.

“I have lupus and am part of the medically vulnerable population. I just want to say thank you for dropping off food and toiletries.”

— Glenville mother of two kids.
87,000
BAGS OF FOOD

10,000
FAMILIES FED

7,000
MASKS

2,000
HOME DELIVERIES

45
SMALL LOCAL BUSINESSES HELPED
COMMUNITY BUILDING & ENGAGEMENT

From distributing food, clothing, and school supplies, to youth employment, to health & wellness, to growing community gardens, our Community Building & Engagement team serves the residents of Glenville, Hough, and St. Clair - Superior. Whether it’s on the front lines during the pandemic or behind the scenes of a virtual community event, Famicos is here to help.

HOMEOWNERSHIP RESOURCE CENTER

Our newest line of business is the Famicos Homeownership Resource Center (HRC). We believe that financial stability and wealth-building are the tools needed to break cycles of generational poverty. Serving residents across Cuyahoga County, HRC teaches financial literacy, and offers financial coaching, including credit repair and foreclosure prevention. HRC also works closely with residents in the Famicos Lease-to-Purchase program, setting them up for success in homeownership.

REAL ESTATE DEVELOPMENT

The Real Estate Development team’s primary focus is the holistic community revitalization of Cleveland’s most in-need neighborhoods. Green spaces, master planning, historic preservation and restoration, place-keeping, small business support, and enabling catalysts to jump-start the local economy are just as important to the team as the affordable, mixed-income, and mixed-use buildings they construct. Our team knows that lasting change always starts from within.
Property Management is our largest line of business. Famicos owns or manages nearly 850 units of housing across 21 partnerships. These properties span across the greater Cleveland area and include senior & disabled independent living, family apartments and rental houses, affordable lease-to-purchase homes, and permanent supportive housing for the chronically homeless.

A map of Famicos’ multifamily properties. From Ohio City to Downtown to East Cleveland, Famicos homes families across Cleveland.
FAMICOS RESIDENTS

- **Senior/Disabled**: 42%
- **Single Parent**: 22%
- **Family**: 26%
- **Chronic Homeless Veteran**: 6%
- **Veteran**: 4%
The NeighborWorks Collaborative of Ohio released a study of the economic impact of the ten Ohio organizations that are Chartered Members of NeighborWorks America, from 2014 through 2018. Numbers quoted below are from that study and from the Business Intelligence office of NeighborWorks America. Famicos is proud of its contributions to the local and state economies as we work to improve lives and revitalize whole communities in Cuyahoga County.

**FAMICOS ECONOMIC IMPACT 2014 - 2018**

- **$73.1 MILLION** in economic output generated
- **$7.2 MILLION** in local, state, and federal taxes generated
- **$19.2 MILLION** in labor income generated

**JOBS CREATED/ SUSTAINED 2014 - 2020**

- **545**
REVENUE 2019

RENTAL INCOME $6,750,680

DONOR CONTRIBUTIONS $151,714

FOUNDATION GRANTS $340,000

NEIGHBORWORKS AMERICA $436,400

CORPORATE CONTRIBUTIONS $620,737

MANAGEMENT/ DEVELOPMENT FEES $651,056

GOVERNMENT GRANTS $2,204,575

NET ASSETS: $55,072,000
at the end of 2019
EXPENSES 2019

- RESIDENTIAL SERVICES: $2,184,948
- PROPERTY MANAGEMENT: $1,411,452
- PROPERTY MANAGEMENT: $994,752
- DEVELOPMENT: $773,986
- FUNDRAISING: $84,750
- PROPERTIES: $9,204,899

63%
REVENUE 2020

- RENTAL INCOME: $6,980,074
- GOVERNMENT GRANTS: $3,511,496
- FOUNDATION GRANTS: $991,745
- NEIGHBORWORKS AMERICA: $658,073
- CORPORATE GRANTS: $346,901
- MANAGEMENT & DEVELOPMENT FEES: $503,181
- DONOR/FUNDRAISING CONTRIBUTIONS: $1,253,360
- FISCAL AGENT: MYCOM: $2,922,792

NET ASSETS: $55,727,000 at the end of 2020
EXPENSES 2020

- **PROPERTIES**: $9,208,542
- **COMMUNITY ENGAGEMENT**: $2,413,885
- **PROPERTY MANAGEMENT**: $1,334,767
- **MANAGEMENT**: $1,028,113
- **DEVELOPMENT**: $667,839
- **FUNDRAISING**: $97,502

FISCAL AGENT: MYCOM

$2,922,792
SUPPORTERS

Marous Family Charities
Chemical Bank
Tides Foundation
McGregor Foundation
PNC Foundation
US Bank
Huntington Bank
Cleveland Clinic Foundation
Google for Nonprofits
Case Western Reserve
University
Citizens Bank
Higley Family Fund
Aetna Medicaid
Dominion Energy Charitable Foundation
City Architecture
COHHIO
Millennia Companies
Mt. Sinai Health Care
Murphy Family Foundation
Sam J Frankino Foundation
Sisters of Charity Foundation
Sherwin-Williams Foundation
Thatcher Family Fund
Caresource
Dave's Markets
Fred A Lennon Charitable Trust
Ohio Capital Corp for Housing
Ohio CDC Association
Reuter Foundation
Whole Kids Foundation
Third Federal Savings & Loan
Dollar Bank
Benesch, Friedlander, Coplan & Aronoff
Knez Homes
NE Ohio Regional Sewer District
Service Master by Disaster Recon
Surety Title
Cuyahoga Arts & Culture
ServeOhio
CHN Housing Partners
Clark, Shaefer, Hackett
Emerald Environmental
Grants Plus
Kathy Moses Salem Philanthropic Fund
Key Bank
McDonald's
Meaden & Moore
New Beginnings
NeighborWorks Collaborative of Ohio
Cleveland Vinyl Cleaning
Deal Group
Fifth Third Bank
Geis Construction
Kems Construction
Medical Mutual
Novogradac & Co.
DONORS

John Anoliefo
Thomas Bassita
Loretta Bearer
Mary Frances Bisselle
Frances Bodnar
Ken & Kathy Brandt
Terri Hamilton Brown
Mary Frances Burns
Christian Carson
Rob Curry
Jay Dombos
Jeffrey Epstein
Welsey & Madeline Finch
Peter & Debra Guren
John & Jenny Hagan
Andrew Hoffman
Muhammad Hussain
Laura Junglas
Terese Kaminski
Kathryn Kimlin
Mary Kohl
James Levin
Bracy Lewis
Susan Manuel
Randall Shorr & Charles McKnight
Anthony & Kathleen Montonini
Christian Moratschek
Daniel & Tara Mowery
Rosemary Mudry
Sulieman Mumin
Patty & Patrick Murphy
Clark Nelson
Charles Nock
Barbara Wilcher Norton
Matthew O’Hearn
Mary Quandt
Kaci Roach
Joan Roach
Kathy Salem
Pat Seeders
LaWana Hall
Charles Sims
Frank Sinito
Carolyn Smith
Susan & Krume Stojanovski
Patricia Stoneman
Theresa Sutton
Rachel Venezia
Christopher & Linda Warren
Amanda Weiss
John Weiss
Joseph Weiss Jr.
Wendy Weiss
William Whitney
James & Barbara Williams
Brian Wynn

We remember those we have lost...

First cousin and godson to Famicos foundress Sr. Henrietta Gorris, CSA and author of her biography, *Sister Henrietta of Hough*.

GIFTS IN MEMORY OF

Sr. Henrietta Gorris, CSA
Anonymous

Jerry Weiss
Patricia Stoneman, John Weiss

Rev. Msgr. Robert Wolff
Ann Gelehrter, Susan Johanson
Patty & Patrick Murphy
Margaret Ulchaker, Annette Yamada